

## OFFERING MEMORANDUM

RARE DRIVE-THRU | NEW 2018 CONSTRUCTION | 303 VISTA VILLAGE DRIVE, VISTA, CA 92083



Representative Photo

Single Tenant - Absolute NNN Investment Corp Guarantee - Southern California

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LISTED EXCLUSIVELY BY:

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## **SUBJECT PROPERTY**



Executive Summary

### Raising Cane's (Corp.) - Long Term Absolute NNN

CCP Real Estate Advisors is pleased to offer qualified investors this brand new (2018 Construction) fee simple absolute NNN asset operated and backed by a Raising Cane's corporate guarantee. This is a rare drive-thru investment located at the gateway to the City and entrance to Vista Village shopping center. Well positioned at 303 Vista Village Drive, this represents a unique opportunity to acquire a completly new, single tenant asset on a large parcel located in the heart of Vista, California.



### PROPERTY ADDRESS

303 Vista Village Drive | Vista, CA 90283

<b>Price</b> \$4,000,000	<b>NOI</b> \$170,000
<b>LOT SIZE</b> 68,464 SF	<b>Year Buit</b> 2018
<b>GLA (Building)</b> 3,832 SF	<b>Cap Rate</b> 4.25%
<b>COUNTY</b> San Diego	<b>Cap Rate Over Initial Term</b> 4.69%



Brand New 2018 Construction - Rare Drive-Thru

- ▶ Tenant Trade Name Raising Canes
- ▶ Initial Lease Term Fifteen (15) Years
- ▶ Lease Type Absolute Net Ground Lease
- Noof and Structure Responsibility Tenant Responsibility
- Store Opened July 2018 with Record Sales. Excellent Rent to Sale Ratio (Inquire for Details)
- ▶ Increases Ten Percent (10%) Every Five (5) Years
- Renewal Options Three (3) Five (5) Year and One (1) Four (4) Year

# PRICING METRICS

OFFERING PRICE	\$4,000,000		
PRICE PSF	\$1,044.00		
OCCUPANCY	100.00%		
NOI (CURRENT)	\$170,000		
CAP RATE	4.25%		

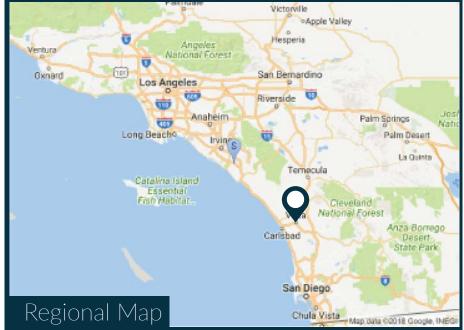


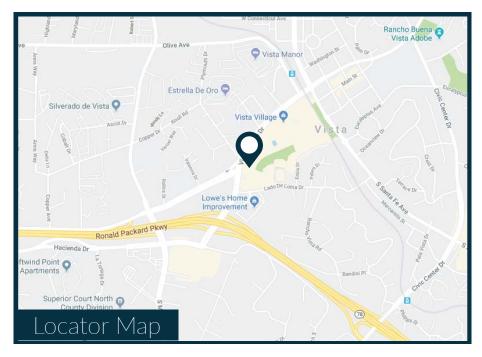
### Location Summary

Vista is a city in Southern California and is located in northwestern San Diego County. Vista is a medium-sized city within the San Diego - Carlsbad, CA Metropolitan Area and has a population of 101,659. Vista's sphere of influence also includes portions of unincorporated San Diego County to north and east, with a county island in the central west. Located just seven miles inland from the Pacific Ocean, it has a Mediterranean climate.

Vista has more than 25 educational institutions for youth, and a business park home to over 800 companies. Vista is well ranked in California for families, based on factors such as family life, recreational opportunities, education, health, safety, and affordability in a 2015 review.









## **PROPERTY DESCRIPTION**

**Representative Photo** 

Property Features

# AMENITIES

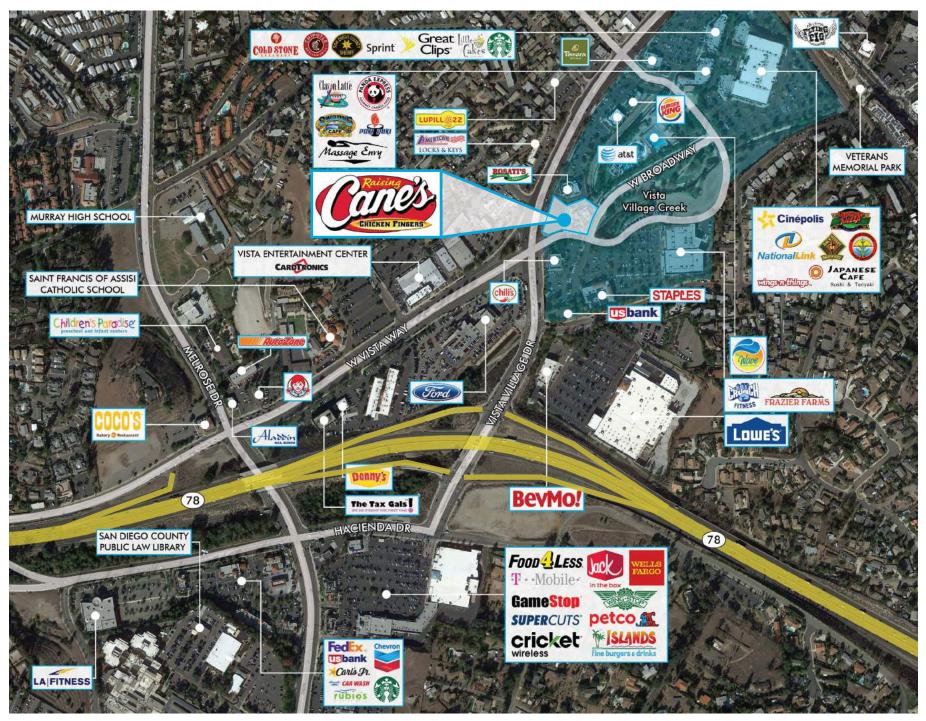
- Rare Drive-Thru
- Brand New 2018 Construction
- Located within Vista Village with ample retaiers such as Chipotle, Starbucks, Panda Express, Cold Stone Creamery, Panera Bread and more
- Absolute NNN Lease
- No Landlord Responsibility





Years 1-5	\$170,000		
Years 6-10	\$187,000 (10% Increase)		
Years 11-15	\$205,700 (10% Increase)		
Options 1-3	5 Years Each (10% Increase Each Option		
Option 4	4 Years (10% Increase)		
Initial Base Rent	\$170,000		

### Retail & Amenities



Property Photos









## Property Elevations





**Representative Photo** 



Trade NameRaOwnershipPri# of Locations32Sales Volume\$6HeadquartersBaWebsiteww

Raising Cane's Restaurants, L.L.C. Private 320 + \$640 Million + Baton Rouge, LA www.raisingcanes.com



### ABOUT

Founded by Todd Graves in 1996 and named after his yellow Labrador, Raising Cane, the rapidly growing chain recently earned the distinction of being among the top 4 quick service restaurant chains in the nation in 2014, according to Sandelman & Associates Quick-Track study, based on food quality, customer service, cleanliness, and other important factors. Raising Cane's is renowned for its fresh, never frozen chicken fingers, its secret-recipe Cane's sauce, crinkle-cut fries, coleslaw, Texas toast, freshly brewed sweet tea and fresh-squeezed lemonade.

Originally based in Baton Rouge, Louisiana, the eatery opened its first restaurant in 1996 near the Louisiana State campus. In January 2009, the company opened a second restaurant support office in Plano, Texas after having a 235.6% growth in the year 2008. Raising Cane's is continually recognized for its unique business model and customer satisfaction which is to have restaurants all over the world and be the brand for quality chicken finger meals, a great crew, cool culture, and active community involvement. There are now more than 320 restaurants in 23 states with multiple new restaurants under construction. Raising Cane's plans to have 600 restaurants opened by the end of 2020 producing \$1.5 billion in annual sales.

In 2016, Raising Cane's was rated the #1 Quick Service Restaurant Chain in the country (for the 5th consecutive year). In addition, Raising Cane's earned the following awards in the chicken chain category:

#1 Overall Rating#1 Taste or Flavor of Food#1 Quality of Ingredients

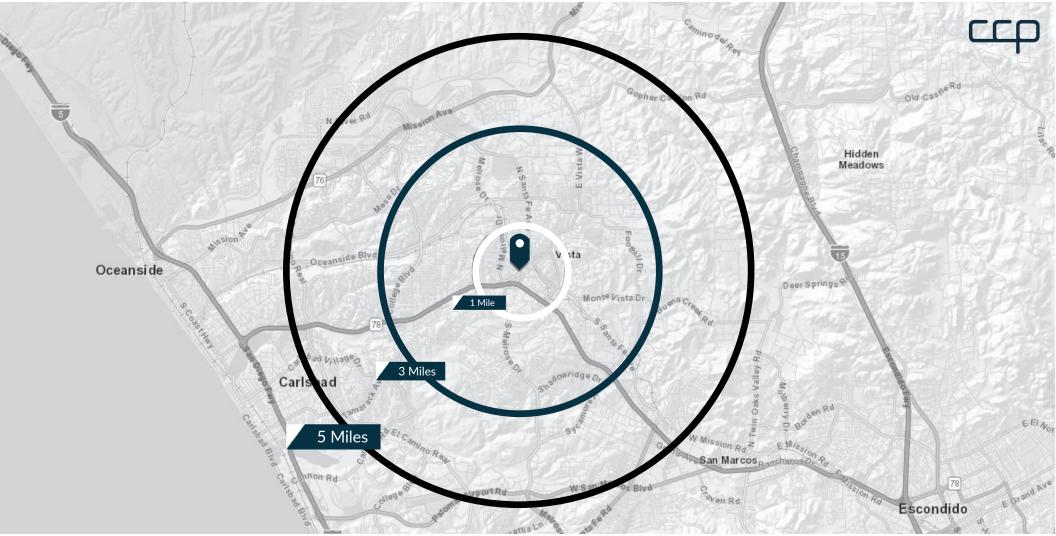
- #1 Temperature of Food
- #1 Accuracy in Filling Orders
- #1 Convenience of Locations





## **AREA INFORMATION**





2017 Summary	1 Mile	3 Mile	5 Mile	2022 Summary	1 Mile	3 Mile	5 Mile
Population	26,002	147,851	261,291	Population	27,097	154,543	273,265
Households	7,268	47,526	87,706	Households	7,589	49,553	91,513
Families	5,322	34,171	62,539	Families	5,547	35,615	65,251
Average Household Size	3.43	3.06	2.94	Average Household Size	3.43	3.07	2.95
Owner Occupied Housing Units	3,022	36,900	52,279	Owner Occupied Housing Units	3,117	27,780	54,164
Renter Occupied Housing Units	4,246	20,626	35,427	Renter Occupied Housing Units	4,472	21,774	37,348
Median Age	29.7	34.3	35.7	Median Age	31.1	35.8	36.9
Median Household Income	\$48,517	\$59,596	\$62,939	Median Household Income	\$51,101	\$65,374	\$69,639
Average Household Income	\$64,820	\$79,628	\$85,137	Average Household Income	\$73,268	\$89,474	\$96,006

303 Vista Village Drive | Vista, CA

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## **CCO** REAL ESTATE ADVISORS

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